



## **Palm Beach County, Florida Contracts with Manatron for its GRM<sup>®</sup> Tax Property Tax Collection Software Solution**

*Manatron's 26<sup>th</sup> Customer in Florida, first GRM contract win*

### **FOR IMMEDIATE RELEASE**

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**PORTAGE, MI — October 28, 2008 - Manatron, Inc.** the nation's leading provider of integrated, enterprise-level property solutions for state and local governments, announced that it has been awarded a contract from Palm Beach County, Florida for its GRM Tax property tax collection software solution. The contract includes related professional services for the Palm Beach County Tax Collector's Office. Palm Beach County becomes Manatron's 26<sup>th</sup> tax client in Florida and is the first county in the State to contract with the company for its GRM Tax software.

"The current tax software system we use was developed a number of years ago," Anne Gannon, Palm Beach County Tax Collector stated. "Our client service needs and expectations have changed in the past few years and the system did not provide the highest standards of excellence necessary to achieve the 'ungovernment experience' our clients seek. After careful evaluation we chose Manatron because of their 20 years of service excellence in the collection of real and personal property taxes in the State of Florida."

"We are very pleased Palm Beach County is joining the Manatron family," said Bill McKinzie, Manatron President and CEO. "Florida is a key market for Manatron and we continue to invest heavily in our products and services in order to provide our clients with the best possible solutions. Through our partnership with the Palm Beach County Tax Collector's Office, Manatron will introduce GRM Tax to Florida, which will then become the natural upgrade for our current client base in the years to come."

"With each contract, our business plan regarding our GRM product line continues to be validated," commented Early Stephens, Manatron Executive Vice President of Corporate Strategy. "Leading jurisdictions throughout the U.S. and internationally are choosing GRM and view the solution as an important tool for creating a more responsive and efficient government agency. We are excited to team with the Palm Beach County Tax Collector's Office to help them achieve their ambitious goals."

**About Manatron, Inc.:** Over the past 20 years, Manatron has served the Tax Collectors of the State of Florida and during this time our commitment to the Florida market has never wavered. Today, Manatron software and systems provide our 26 customers across Florida with the power to manage over 4.6 million parcels. Most importantly, over the last 20 years, our software has helped Florida Tax Collectors collect over 120 billion dollars in revenue.

Manatron is focused on providing software and services to enable state and local governments to completely, fairly and efficiently assess real and personal property, and to bill and collect the

related property taxes in their jurisdictions. Manatron's software manages the entire property life cycle, which includes deed recording, land records, GIS (Geographic Information System) integration, valuation, assessment administration, personal property, business licenses, cashiering, tax billing and collection, delinquents and tax sales and e-government. Professional services consist of data conversions, installation, training, project management, hardware maintenance, forms processing and printing, consulting and appraisal services. Manatron is headquartered in Portage, Michigan and has offices around the United States. Manatron currently serves over 1,400 customers and manages approximately 30 million parcels. More information about Manatron, Inc. is available at the Company's website [www.manatron.com](http://www.manatron.com).

**About GRM:** GRM is Manatron's fully integrated property management suite of software designed to manage and support the entire property life cycle, which includes deed recording, land records, GIS (Geographic Information System) integration, valuation, assessment administration, personal property, business licenses, cashiering, tax billing and collection, delinquents and tax sales, and e-government. Manatron GRM automates the operational, information and planning needs for Assessors, Auditors, Treasurers, Tax Collectors, Recorders and other state and local governmental officials so that they can completely, fairly and efficiently assess real and personal property and bill and collect the related property taxes in their jurisdictions. More on this product is available at <http://www.manatron.com/solutions/GRM.aspx>.

**About the Palm Beach County Tax Collector's Office:** The Tax Collector's office collects and distributes taxes and fees on behalf of 94 taxing authorities and the citizens of Palm Beach County. The Office of the Tax Collector is a separate and independent government entity to ensure freedom from influence by local or state agencies that have the power to levy taxes. This means that the Tax Collector can and does operate independently of the Palm Beach County Board of County Commission and other Constitutional Offices. The Tax Collector's budget is approved by the Florida Department of Revenue.

For more information regarding the Palm Beach County Tax Collector's office, please visit: <http://www.co.palm-beach.fl.us/tax/>.

**About Palm Beach County, Florida:** Palm Beach County has over 1.4 million residents and is the third most populous county in Florida and twenty ninth most populous in the United States. Palm Beach County is one of three counties that comprise the South Florida metropolitan area on the south Atlantic coast. Being formed in 1909, Palm Beach is the area's second oldest county. Its largest city and county seat is West Palm Beach.

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