



## **Manatron announces a \$3.4 million contract with Sedgwick County, Kansas**

*County selects Manatron's GRM<sup>®</sup> Property Tax solution*

### **FOR IMMEDIATE RELEASE**

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**KALAMAZOO, MI--(PR NEWSWIRE) — May 17, 2007 - Manatron, Inc. (NASDAQ: MANA) the national leader of property tax solutions for state and local governments announced that it has received a contract totaling \$3.4 million from Sedgwick County, Kansas for its GRM Property Tax solution. The contract includes related professional services for the County Treasurer's office and five years of annual software maintenance. This marks the second contract win for Manatron's web-based property tax billing and collection solution in the State of Kansas following the announcement of the Company's first contract with the Unified Government of Wyandotte County/Kansas City.**

Sedgwick County (Wichita) is located in south central Kansas. It is one of 105 counties in the State and has a population estimated at 500,000. The County Treasurer's office, which functions as a bank for all revenue-generating county departments, will be using Manatron Tax to collect real estate, personal property, special assessments and other miscellaneous taxes for the county, as well as all of the cities, townships, school districts and other taxing jurisdictions within Sedgwick County. Manatron Tax will also be used by the Treasurer's office to apportion and distribute all of these taxes to the local taxing units, which is approximately \$475 million on an annual basis.

"This was an important win for Manatron," said Paul Sylvester, Manatron's Chief Executive Officer. "It was our second GRM contract in Kansas in less than a month and has had a positive impact upon our backlog. Sedgwick County's selection of Manatron Tax following a rigorous and competitive RFP process is proof that we are solidifying our position as the leader in the national market place. We look forward to a long and mutually rewarding relationship with them. "

"We are excited about the opportunity to work on two large new accounts in the same state," said Bill McKinzie, Manatron's President and Chief Operating Officer. "This will allow us to leverage our costs more effectively and will accelerate the completion of these projects as we expect to utilize many of the same people to work on both of these implementations of our GRM solution."

**About Manatron, Inc.:** Manatron is focused on providing software and services to enable state and local governments in North America to completely, fairly and efficiently assess real and personal property, and to bill and collect the related property taxes in their jurisdictions. The Company's software manages the entire property life cycle, which includes deed recording, land records, GIS (Geographic Information System) integration, valuation, assessment administration, personal property, business licenses, cashiering, tax billing and collection, delinquents and tax sales, and e-government. Manatron's revenues are primarily generated from software license fees, software maintenance fees, professional services, and sales of hardware, forms and supplies. Professional services consist of data conversions, installation, training, project

management, hardware maintenance, forms processing and printing, consulting and appraisal services. Manatron is headquartered in Portage, Michigan and has offices in Florida, Georgia, Illinois, Indiana, Minnesota, Ohio, Pennsylvania and Washington. Manatron currently serves approximately 1,300 customers in 30 states and two Canadian territories. Information about Manatron, Inc. is available at the Company's site on the World Wide Web at <http://www.manatron.com>.

**About Manatron Tax:** Manatron Tax is a powerful and flexible comprehensive Government Revenue Management<sup>®</sup> (GRM) property tax billing and collection solution for tax collection officials. Developed by a staff with over three thousand person-years of collective, local tax software development experience, Manatron Tax provides the functionality to maintain, bill, collect, distribute and track properties and associated taxes. It is a rich and in-depth product built on the Microsoft .NET<sup>®</sup> platform, using the most up-to-date technology. Manatron Tax enables tax billing and collection officials to manage real property, personal property, mobile homes, minerals, motor vehicles and special assessments. Manatron ensures that its software is in compliance with state standards, processes and laws and continually provides important new capabilities to its user group. For more information about Manatron Tax, please visit: <http://www.manatron.com/solutions/tax.aspx>.

**About Sedgwick County, Kansas:** Sedgwick County is located in south central Kansas and is one of 105 counties in the State. Its population is estimated at 500,000 and there are approximately 266,000 real and personal parcels of property in the county. The county seat and largest city in the county is Wichita where the Big and Little Arkansas rivers meet in the downtown area. The county has a strong agricultural economy and encompasses an area of 1,008 square miles. Sedgwick County is home to a number of industries, the most noted of which are aviation-related. This has earned Wichita the title of "Air Capital of the World." More information on Sedgwick County can be found at <http://www.sedgwickcounty.org>.

**Safe Harbor Statement:** The information provided in this news release may include forward-looking statements relating to future events, such as the development of new products, the commencement of production, or the future financial performance of the Company. Actual results may differ from such projections and are subject to certain risks including, without limitation, risks arising from: changes in the rate of growth of the local government market, increased competition in the industry, delays in developing and commercializing new products, adequacy of financing and other factors described in the Company's most recent annual report on Form 10-K filed with the Securities and Exchange Commission, which can be reviewed at <http://www.sec.gov>.

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